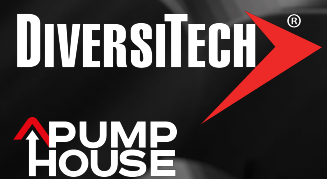




WE ARE HIRING



BUSINESS DEVELOPMENT MANAGER – ASHP CONTRACTS DIVISION **Ref BDM-26-DIVINT**

Job Title: BUSINESS DEVELOPMENT MANAGER

*We're looking for a results-driven **Business Development Manager** to lead and develop the growth of air source heat pump (ASHP) contract opportunities. This role will drive end-user and specifier demand that pulls through the wholesale channel, supporting long-term, value-led growth aligned with UK government decarbonisation policy.*

Competitive basic salary
Reporting to National Sales Manager

KEY RESPONSIBILITIES:

- Lead the development and expansion of Air Source Heat Pump (ASHP) contract opportunities.
- Position DiversiTech as a preferred supplier for large-scale, specification-led projects.
- Drive demand from end users and specifiers to support pull-through via the wholesale channel.
- Contribute to long-term, value-led business growth aligned with UK government decarbonisation initiatives.

WHAT WE OFFER:

- Competitive basic salary.
- Commission and bonus scheme linked to performance.
- Company car provided.
- Pension scheme – Eligibility after 3 months continuous service

APPLY:

Send your CV and a short cover letter to apply.

marketing@diversitech.com